

Horti Nigeria Project

Horticulture Innovation Expert

Sahel Consulting and SNV Netherlands Development Organization (www.snv.org) are looking for experienced candidates in preparation of an expected Request for Proposals by the Embassy of the Kingdom of the Netherlands for a 4-year vegetable project, with most of its activities in Kano and Kaduna states. Staff can be based in Abuja or in the target areas of the project. Interested candidates are invited to send their CVs by e-mail to recruiting@sahelcp.com with the position as the subject of the mail, not later than Friday June 18th 2021. Expected starting date of the project is quarter four of 2021 and is contingent on donor funding.

Experience:

- Understanding of the service market offering innovative technical solutions for horticulture use
- Minimal 10year experience with mid-tech horticulture technologies such as tunnel/nethouse/greenhouse production in African context,
- Proven track record in supporting production systems involving a variety of vegetables, including regular and up-market crops
- Minimal 5 year experience as an agri-consultant providing support to nethouse/greenhouse/tunnel production in Nigeria, focused on technological improvements, organising on-farm demonstrations, production planning, agronomic advice, market linkages
- Well networked with agri-consultants, farmers, financial institutions, vegetable supply & demand actors in Oyo and Ogun state
- Applied cost benefit analysis, return on investments calculations for net house/ greenhouse/ tunnel production systems
- Conversant with Yoruba language is preferred

Tasks:

- Stimulating supply and demand of low/medium tech-oriented horticulture products and solutions
- Support service providers to increase their markets in the low/medium tech-oriented horticulture sector
- Organise on-farm demonstrations for farmers applying low/medium tech tunnel/nethouse/greenhouse production
- Facilitate B2B (Business to Business) linkages between agri-consultants, input and equipment suppliers, farmers, buyers, financial institutions
- Develop information packages, including cost benefit overviews for various tunnel technologies, and make use of (social) media to create awareness among target groups on the benefits of applying specific mid-tech technologies
- Facilitate agreements with supermarket chains, their suppliers, covering improved logistics and dealing with upmarket vegetables
- Connect with relevant Dutch expertise and technology where appropriate

Location: Lagos/Oyo/Ogun