

About Umudike Seeds (umudikeseeds.com)

The vision of Umudike Seeds is to be the premier provider of high-quality Breeder and Foundation seed for root and tuber crops, thereby fostering agribusiness development in the country.

The firm is seeking to employ a General Manager to join its team of dynamic professionals working to accelerate the growth and profitability of Nigeria's root and tuber crop industry.

Job Title: General Manager

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| Job Type | Full time |
| Location | Umudike, Abia State, Nigeria |

Overview

The General Manager is primarily responsible for managing the day to day business operations of Umudike Seeds and reports to the company's Board of Directors. The position will be based primarily in Umudike but will oversee the entire operation of the organization across the different locations of operation.

Job Description

In this role, you will be required to fulfill the following primary responsibilities working as the principal member of the Umudike Seeds team:

- Responsible for the overall leadership and execution of the company's strategy.
- Ensure that the company can attract, and retain highly motivated, efficient, and effective team members.
- Deliver on sales and operating targets of Umudike Seeds service offerings.
- Ensure the company's financial health; prepare budgets, financial statements, and reports
- Serve as the spokesperson of the organization, build and manage relationships with local and international stakeholders.
- Set long-term goals and oversee the implementation of short, medium, and long-term plans of the company.
- Oversee all company functions; operations and production teams and ensure adherence to deadlines and requirements and alignment with established company plans.
- Ensure sustainability, efficient management of resources, and proper planning for the company.
- Engage in fundraising activities such as grant proposal development to obtain additional grant and funding, as required.
- Interface with the Board, and plan for and present reports during Board meetings
- Engage in all other activities required to ensure the success of the company

Qualifications and requirements

- Advanced degree (MSc/MBA/PhD) in Agriculture, Business Management, or related disciplines.
- Strong managerial and operations skills with clear evidence of ability to execute
- Strong sales, marketing, and financial management skills
- Exceptional public speaking and communication (oral, written, reading, listening) skills
- Excellent analytical thinking and problem-solving skills.
- Demonstrated leadership, management, and coordination skills
- A self-starter who works effectively under stress and pressure.
- Willingness to undertake local and international travel when necessary.

Method of Application:

Qualified and interested applicants should forward their CVs and cover letter to recruitment@umudikeseeds.com with the job title applied to as the subject of the mail. Application open until filled. Only eligible candidates will be contacted.

Remuneration: Salaries and benefits are competitive