

Sustainable Entrepreneurship-Led Poultry Transformation Program (SEPTP)

Ecosystem and Institutional Strengthening (EIS) Specialist

About Sahel Consulting

Sahel Consulting Agriculture & Nutrition Limited (Sahel Consulting) is a leading management consulting firm committed to transforming Africa's agriculture and nutrition landscape. We work across public and private sectors, development agencies, and research institutions to design and implement impactful solutions across the food system. Our areas of focus include agricultural policy, agribusiness development, nutrition, resilience, and climate-smart agriculture, among others.

Job Title	Ecosystem and Institutional Strengthening (EIS) Specialist
Program / Department	SEPTP, Component 2 – Ecosystem and Institutional Strengthening
Employment Type	Fixed-Term (aligned to program duration)
Duty Station	Abuja, FCT, with regular travel to SEPTP states (Kano, Adamawa, Enugu, Delta, Ogun, Plateau)
Reports To	Program Lead, SEPTP
Direct Reports	None at this time

Job Summary

Sahel Consulting is seeking an Ecosystem and Institutional Strengthening (EIS) Specialist to lead initiatives that strengthen the enabling environment, institutional effectiveness, and long-term sustainability of Nigeria's poultry ecosystem. The role drives SEPTP's Component 5 work policy engagement, institutional diagnostics and capacity building, and multi-stakeholder coordination at both federal and state levels and owns the day-to-day relationships and deliverables that keep government engagement and sector strengthening work moving between formal program milestones, reporting to the Program Lead.

Key Duties and Responsibilities

Policy Advocacy and Regulatory Engagement

- Lead SEPTP's engagement with the Federal Ministry of Livestock Development (FMLD), FMAFS, and related agencies (SMEDAN, NBTE, NAFDAC, SON) on the National Poultry Development Policy (NPDP) and related regulatory frameworks.
- Support the Poultry Association of Nigeria (PAN) to strengthen its policy-influencing capacity and progress the completion of the National Animal Feed Policy.

12 Dr. Clement Isong Street, Asokoro, 900103, FCT – Abuja, Nigeria.

www.sahelconsult.com|research@sahelconsult.com|@sahelconsulting|+234 906 281 5693

- Track policy and regulatory developments affecting the poultry value chain and brief the Program Lead on risks and opportunities.

Institutional Capacity Building and Diagnostics

- Conduct institutional capacity assessments of key sector institutions and associations, including PAN and relevant state-level bodies, to identify strengthening priorities.
- Develop and track organizational strengthening plans for key sector institutions, based on assessment findings.
- Design and deliver capacity-strengthening support to poultry sector institutions and associations, including PAN and relevant state-level bodies.
- Work with State Technical Officers to identify institutional capacity gaps and coordinate responses within the EIS work plan.
- Contribute to the Community of Practice (CoP) established under SEPTP to address sector-wide coordination issues.

State-Level Policy and Private Sector Engagement

- Support policy reforms and implementation at the state level across SEPTP focal states (Kano, Adamawa, Enugu, Delta, Ogun, Plateau).
- Facilitate engagement between state governments and private-sector actors to advance state-level poultry ecosystem priorities.

Multi-Stakeholder Platform for poultry development (MSPPD)

- Manage the operational running of the MSPPD, including governance ratification and activation of Technical Working Groups (TWGs).
- Lead institutionalization and sustainability planning for the MSPPD, including strengthening its governance structures and building long-term sector ownership beyond the life of the program.

Stakeholder Engagement

- Hold day-to-day relationships with EIS-related government, private sector, and civil society stakeholders, escalating strategic or sensitive matters to the Program Lead.
- Coordinate with the Skills and Entrepreneurship Development (SED) co-leads to ensure ecosystem-strengthening work reinforces PEA-delivered training and entrepreneurship activities.

Policy Analysis and Knowledge Management

- Develop policy briefs and position papers on issues affecting the poultry ecosystem, for use with government, donor, and industry audiences.
- Capture lessons learned and ecosystem insights from program delivery to inform sector reforms and future policy engagement.

Reporting and Compliance

- Maintain an EIS work plan and tracker aligned to program OKRs, with clear milestones.
- Provide structured input into narrative reporting and consortium review materials.
- Document MSPPD and NPDP engagement outcomes and decisions in a form that is auditable and not dependent on any one individual.

Person Specification

Education and Experience

- Bachelor's degree in agricultural economics, public policy, development studies, or a related field; a Master's degree is an advantage.
- 5–7 years of relevant experience in policy advocacy, institutional strengthening, or market systems development, ideally within agriculture, livestock, or a related value chain.
- Demonstrated experience engaging Nigerian federal and/or state government institutions on policy or regulatory matters.
- Experience managing or coordinating multi-stakeholder platforms or sector coordination bodies.
- Familiarity with donor-funded program reporting standards; Mastercard Foundation experience is an advantage.

Skills and Competencies

- Strong stakeholder management and diplomatic judgment — knows what to resolve directly and what to escalate.
- Clear, structured written and verbal communication.
- Comfortable working in a developing institutional environment while proactively building structure.
- Systems thinking — able to see how policy, institutional, and market-level interventions interact across the ecosystem.
- Strong policy analysis and advocacy skills.
- Partnership brokering and coalition-building skills.
- Skilled at facilitating public-private dialogue.
- Willingness to travel regularly across SEPTP states.

Application Process

Please send your application/cv to recruiting@sahelconsult.com

Sahel Consulting is an equal opportunity employer. Qualified candidates, particularly women, are strongly encouraged to apply.